



BWT water+more provides innovative water optimization solutions in HORECA applications at the Point of Use for B2B customers worldwide. Our company is based in Wiesbaden - Candidates may be located anywhere worldwide (especially in Frankfurt, London, Vienna, Shanghai, Taipei, Dubai and Seoul) in their area of responsibility.

YOUR TASKS:

- Take full responsibility for turnover in defined countries and customers
- Support actual customers/distributors, acquire new customers/distributors
- Focus on national/international key accounts
- Continue to develop further our sales marketing strategies for defined applications/regions/customers
- Report directly to International Sales Director of BWT water+more

YOUR PROFILE:

- Long term experience in international sales
- Sales/technical background in HORECA segment (coffee, vending, kitchen, etc.)
- Network in the HORECA segment in certain regions/countries (please indicate)
- Willingness to travel (about 60%)

OUR OFFER:

- Being part of an international, fast growing sales and marketing team
- Commensurate salary
- Opportunity to take over further responsibilities in our international team
- Employment in the international BWT Group, with responsibility for sales

ARE YOU INTERESTED?

PLEASE APPLY ONLINE: <u>PERSONAL@BWT.DE</u>
INDICATING YOUR PREFERRED AREA AND EXPERIENCE

YOUR CONTACT:

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